



# A Device Clinic's Guide: *Tackling the Big 4 Challenges in Remote Cardiac Monitoring*

Maintaining a cardiac device clinic can be a daunting task, with many competing priorities to consider. However, investing in a remote monitoring solution can significantly improve patient care and increase efficiency. To determine if a remote monitoring solution is right for your clinic, consider the following questions:

## 1. *Are weekend transmissions causing stress on Monday mornings?*

With the growing number of patients and alerts, clinics are finding it difficult to keep up with the daily influx of data. False alerts and the risk of missing urgent alerts can make the start of the week overwhelming. A smart monitoring software solution can help reduce triaging time and ensure that alerts are not missed. With the advanced processing of SmartReports™, the software generates a prioritized report summary, aligning with your clinic's protocols. This helps your care team quickly act on the patients who need the most attention.

## 2. *Are staffing levels a concern?*

Finding qualified personnel to support patient care is a challenge in today's healthcare landscape. Even a clinic with 250 patients requires the support of a cardiac technician and a medical assistant. Remote monitoring software can simplify the work and help you make the most of your existing team. Vector's software solution aggregates transmissions from all manufacturers and archives them, synchronizing patient notes on all websites to keep the state and create streamlined workflows for care teams. For those who need more support, Vector offers enterprise services that include expert technicians and patient support staff.



*Calculate your  
staffing needs.*

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### 3. Are you engaging patients effectively?

Patient compliance with monitoring protocols remains low, with a national average of **49%**. This means that more than half of all device patients are not receiving the prescribed standard of care. Vector's PatientConnect™ software places a strong emphasis on patient engagement through routine communication, such as text, phone calls, and letters. This reduces disconnect time by **42%** and can save **788** hours of work per 1000 patients annually. With a satisfaction score of **91** on a 100-point scale, Vector's approach to patient engagement has been well received. Supplementing the software with external services for patient education and support can further relieve the burden on clinic staff.

### 4. Is your program financially viable?

Billing for ongoing monitoring can be challenging, with CMS rules requiring accurate and timely coding. A manual approach to setting schedules can be cumbersome and often overlooked, leading to reimbursement denials. Vector's software platform ensures accurate and timely CPT and diagnosis coding and integrates with EHRs for automatic billing preparation and transmission. To understand the revenue potential of your clinic, create a custom proforma [here](#).



*Maximize cardiac device  
monitoring and patient care  
with remote solutions*

If you're interested in learning more about the Vector Patient Care Platform™ or have further questions about selecting a remote cardiac monitoring partner, you can reach out to the clinical development team at [connect@vectorremote.com](mailto:connect@vectorremote.com) or:

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